

**SOFT OFFER\***

**/negotiable/**

Dear Sirs,

We kindly wish to confirm with full corporate responsibility, that we, **Marimpex Sp. z o.o.**, are ready, willing and able to transact and sell the commodity with the following specification, terms and conditions. Sales and purchase will be conducted based on the international procedures:

1. Product:
  - a) **Skimmed Milk Powder 1,25%**
  - b) **Full Cream Milk Powder 26%**
  - c) **Butter 82%**
2. Origin: **Poland**
3. Specification: **attached**
4. Quantity: **100-300 MT / monthly/each product**
5. Delivery: **annuals / spots**
6. Delivery date: **within max. 7-30 days after the payment instruments are on**
7. Packing: **25 kg bags / carton**
8. Destination: **DDU/CIF**
9. Deliveries **20' dv / 40' dv, 16 / 25 mt netto loaded**
10. Inspection: **'SGS' at the place of loading**

Pricing EUR/PMT/EXW  
/Approx./

- a) EUR ..... minus EUR ..... / actual EU subsidies \* /
- b) EUR ..... minus EUR ..... " " "
- c) EUR ..... minus EUR ..... " " "

adjusted to Buyer's local actual market prices

Loading ports: Gdynia, Szczecin Sea Ports of Poland

\* The amount will be refunded to the Buyer, after successful export realize

**Specification:**

|  | <b>SMP</b>               | <b>FCMP</b>              | <b>BUTTER</b>                 |   |
|--|--------------------------|--------------------------|-------------------------------|---|
| <b>Moisture</b>                          | max 4 %                  | max 4 %                  | <b>Moisture</b>               | max 16 %  |
| <b>Fat content</b>                       | min 26%                  | max 1,25%                | <b>Fat</b>                    | min 82 %  |
| <b>Solubility</b>                        | max 1,0                  | max 1,0                  | <b>pH of butter plasma</b>    | 4,5 - 6,9   |
| <b>Acidity (milk acid)</b>               | 0,15% max                | 0,15% max                | <b>Peroxidase</b>             | absent  |
| <b>pH</b>                                | 6,5 - 6,7                | 6,5 - 6,7                | <b>Fat acidity max</b>        | 2,0   |
| <b>Lactose</b>                           | max 39%                  | max 54%                  | <b>Coli forms</b>             | max 10 in 1g                                      |
| <b>Protein</b>                           | min 26%                  | min 34%                  | <b>Moulds</b>                 | max 50 in 1g                                      |
| <b>Scorched particles (discs)</b>        | A or B                   | A or B                   | <b>Yeasts</b>                 | max 150 in 1g                                     |
| <b>Radioactivity</b>                     | 50 Bq/kg max             | 50 Bq/kg max             | <b>Salmonella</b>             | absent in 25g                                     |
| <b>Total bacterial count</b>             | 10 000/g max             | 10 000/g max             | <b>Listeria monocytogenes</b> | absent in 25g                                     |
| <b>Coli forms</b>                        | max 10 in 1g             | max 10 in 1g             | <b>Metals content</b>         | according to actual Ordinance of Mister of Health |
| <b>E. coli</b>                           | max 10 in 1g             | max 10 in 1g             |                               |   |
| <b>Enterobacteriaceae</b>                | max 10 in 1g             | max 10 in 1g             |                               |   |
| <b>Staphylococcus coagulate positive</b> | absent in 0,1g           | absent in 0,1g           |                               |   |
| <b>Salmonella</b>                        | absent in 25g            | absent in 25g            |                               |   |
| <b>Listeria monocytogenes</b>            | absent in 25g            | absent in 25g            |                               |   |
| <b>Yeasts</b>                            | max 10 in 1g             | max 10 in 1g             |                               |   |
| <b>Moulds</b>                            | max 50 in 1g             | max 50 in 1g             |                               |   |
| <b>Taste, Smell</b>                      | distinctive              | distinctive              |                               |   |
| <b>Colour</b>                            | white or slightly yellow | white or slightly yellow |                               |   |
| <b>Antibiotics</b>                       | absent                   | absent                   |                               |   |
| <b>Ash</b>                               | max 6,5%                 | max 8,2%                 |                               |   |

Yours sincerely;

For the Seller:

**Janusz Wasilewski**  
**The President**  
**The Owner**